

**UNITE HERE LOCAL 25 AND
HOTEL ASSOCIATION OF WASHINGTON, D.C.
PENSION FUND
FIRST QUARTER
2017**

ADMINISTRATIVE MANAGER'S REPORT

FIRST QUARTER 2017 CONTRIBUTIONS					
COMPANY	RATE	CBA EXP DATE	PARTICIPANTS	CONTRIBUTIONS	HOURS
HOTEL ASSOCIATION CONTRACTS					
BEACON HOTEL ¹	\$2.2500	09-15-17	34	\$33,074	15,623
CAPITAL HILTON ¹	2.2500	09-15-17	282	231,718	109,098
CAPITOL SKYLINE HOTEL ¹	2.2500	09-15-17	47	38,882	17,989
EMBASSY SUITES WASHINGTON D.C.-CONV. CTR ¹	2.2500	09-15-17	119	117,770	52,342
FAIRFAX AT EMBASSY ROW ¹	2.2500	09-15-17	69	61,219	28,788
HAY-ADAMS HOTEL ¹	2.2500	09-15-17	152	130,788	61,530
HILTON WASH. EMBASSY ROW HOTEL ¹	2.2500	09-15-17	69	30,990	30,990
HYATT REGENCY WASHINGTON ON CAPITOL HILL ¹	2.1000	09-15-17	351	300,485	143,088
JEFFERSON HOTEL ¹	2.2500	09-15-17	72	69,141	32,570
LIAISON CAPITOL HILL ¹	2.2500	09-15-17	119	114,387	52,941
MADISON HOTEL ¹	2.2500	09-15-17	161	156,384	69,504
MANDARIN ORIENTAL ¹	2.2500	09-15-17	221	212,079	99,675
MARRIOTT MARQUIS ¹	2.2500	09-15-17	544	495,875	232,869
MARRIOTT WARDMAN PARK ¹	2.2500	09-15-17	565	513,135	237,009
OMNI-SHOREHAM HOTEL ¹	2.2500	09-15-17	426	363,825	161,700
PHOENIX PARK HOTEL ¹	2.2500	09-15-17	27	28,942	13,623
RENAISSANCE MAYFLOWER HOTEL ¹	2.2500	09-15-17	299	287,584	135,194
ST. REGIS WASHINGTON D.C. ¹	2.2500	09-15-17	138	120,654	56,672
WASHINGTON COURT HOTEL ¹	2.2500	09-15-17	124	92,769	43,662
WASHINGTON HILTON HOTEL & TOWERS ¹	2.2500	09-15-17	635	466,819	207,475
W HOTEL ¹	2.2500	09-15-17	199	173,540	82,231
SIGNATORY TO HOTEL ASSOCIATION CONTRACT					
HARRINGTON HOTEL ¹	2.2500	09-15-17	32	28,076	13,090
POWERSCOURT RESTAURANT ¹	2.2500	09-15-17	14	8,987	4,201
INDEPENDENTS					
ARAMARK @ VERIZON CENTER	2.0000	12-02-17	5	4,752	2,376
DOUBLETREE HOTEL CRYSTAL CITY-AIRPORT	2.1000	10-15-17	190	189,080	90,038
EMBASSY SUITES CRYSTAL CITY-NATL. AIRPORT	2.1000	10-15-17	72	74,621	35,534
GAYLORD NATL.RESORT AND CONFERENCE CTR	2.1000	10-31-17	1,092	870,956	414,741
HILTON CRYSTAL CITY HOTEL@ REAGAN ¹	2.2500	11-14-17	114	108,931	51,183
HILTON MCLEAN TYSONS CORNER	2.1000	10-15-17	195	175,879	83,752
LEVY RESTAURANTS AT VERIZON CENTER	1.9500	12-02-15	30	22,109	11,338
NATIONAL DEMOCRATIC CLUB	2.1000	04-30-17	12	12,543	5,973
RESTAURANT ASSOC./KENNEDY CENTER	2.1000	07-15-16	105	78,460	37,362
SHERATON PREMIERE HOTEL AT TYSONS CORNER ¹	2.2500	11-15-17	124	108,325	51,055
UNITE HERE LOCAL 25 ¹	2.3600	09-15-17	23	26,285	11,709
UNITE HERE LOCAL 25 TEMP. EMP ¹	2.2500	09-15-17	1	1,011	482
WOODNER HOTEL	2.1000	11-30-17	8	8,520	4,057
			6,670	\$5,758,595	2,701,464

¹RATE INCREASE MARCH 16, 2017

AVG HR CONTRIBUTION \$2.132

AVG HRS PER MONTH
PER PARTICIPANT 135.01

FIRST QUARTER 2017 EXPENSES

BENEFIT EXPENSES	AMOUNT	AVG. HOURLY COST	PERCENTAGE
PENSION BENEFITS	\$2,871,095	\$1.063	93.11%
DEATH BENEFITS	36,000	0.013	1.17%
SUBTOTAL	\$2,907,095	\$1.076	94.3%

OPERATING EXPENSES	AMOUNT	AVG. HOURLY COST	PERCENTAGE
ACCURINT	\$166	\$0.000	0.01%
ACTUARIAL FEE	19,335	0.007	0.63%
ADMINISTRATION	80,655	0.030	2.62%
BREDHOFF & KAISER	3,668	0.001	0.12%
CYBER LIABILITY INSURANCE	8,485	0.003	0.28%
INVESTMENT MGMT. FEES	46,256	0.017	1.50%
PAYROLL AUDITOR	6,888	0.003	0.22%
POSTAGE	2,295	0.001	0.07%
PRINTING	943	0.000	0.03%
SOCIAL SECURITY	115	0.000	0.00%
SEYFARTH SHAW	7,569	0.003	0.25%
SUBTOTAL	\$176,375	\$0.065	5.7%
TOTAL EXPENSES	\$3,083,470	\$1.141	100.0%

RETIREEES	2,230	AVERAGE MONTHLY PAYOUT	\$429.16
DEATH CLAIMS	18	AVERAGE COST/CLAIM	\$2,000.00

FIRST QUARTER 2017
QUARTERLY RECAP

	FIRST 2017	SECOND 2017	THIRD 2017	FOURTH 2017	TOTAL
CONTRIBUTIONS	\$5,758,595				\$5,758,595
MISCELLANEOUS INCOME ¹	3,750				3,750
INTEREST & DIVIDENDS	7,281				7,281
INVESTMENT INCOME	6,872,197				6,872,197

TOTAL INCOME	\$12,641,823				\$12,641,823
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BENEFIT EXPENSES					
PENSION BENEFITS	\$2,871,095				\$2,871,095
DEATH BENEFITS	36,000				36,000
SUBTOTAL	\$2,907,095				\$2,907,095

OPERATING EXPENSES					
ADMINISTRATION	\$80,655				\$80,655
MISCELLANEOUS	95,720				95,720
SUBTOTAL	\$176,375				\$176,375

TOTAL EXPENSES	\$3,083,470				\$3,083,470
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TOTAL INCOME	\$12,641,823				\$12,641,823
TOTAL EXPENSES	3,083,470				3,083,470
SURPLUS (DEFICIT)	\$9,558,353				\$9,558,353

TOTAL PARTICIPANTS	6,670				
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¹ MISCELLANEOUS INCOME: HYATT REGENCY HOTEL WITHDRAWAL LIABILITY ESTIMATE FEE \$1,250.00. ARAMARK@VERIZON CENTER WITHDRAWAL LIABILITY ESTIMATE FEE \$1,250.00. MARRIOTT WARDMAN PARK HOTEL WITHDRAWAL LIABILITY ESTIMATE FEE \$1,250.00.

2016
QUARTERLY RECAP

	FIRST 2016	SECOND 2016	THIRD 2016	FOURTH 2016	TOTAL
CONTRIBUTIONS	\$5,107,707	\$6,073,851	\$6,069,191	\$5,771,573	\$23,022,322
MISCELLANEOUS INCOME	2,500	12,227	9,512	0	24,239
INTEREST & DIVIDENDS	2,903	4,834	3,919	4,864	16,520
INVESTMENT INCOME	666,513	6,025,121	4,182,461	(1,428,472)	9,445,623
WITHDRAWAL LIABILITY	294,001	0	0	0	294,001

TOTAL INCOME	\$6,073,624	\$12,116,033	\$10,265,083	\$4,347,965	\$32,802,705
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BENEFIT EXPENSES					
PENSION BENEFITS	\$2,689,776	\$2,782,562	\$2,893,744	\$2,847,303	\$11,213,385
DEATH BENEFITS	14,000	28,000	22,000	8,000	72,000
SUBTOTAL	\$2,703,776	\$2,810,562	\$2,915,744	\$2,855,303	\$11,285,385

OPERATING EXPENSES					
ADMINISTRATION	\$79,445	\$79,026	\$83,188	\$79,346	\$321,005
MISCELLANEOUS	76,446	145,183	155,717	365,442	742,788
SUBTOTAL	\$155,891	\$224,209	\$238,905	\$444,788	\$1,063,793

TOTAL EXPENSES	\$2,859,667	\$3,034,771	\$3,154,649	\$3,300,091	\$12,349,178
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TOTAL INCOME	\$6,073,624	\$12,116,033	\$10,265,083	\$4,347,965	\$32,802,705
TOTAL EXPENSES	2,859,667	3,034,771	3,154,649	3,300,091	12,349,178
SURPLUS (DEFICIT)	\$3,213,957	\$9,081,262	\$7,110,434	\$1,047,874	\$20,453,527

TOTAL PARTICIPANTS	6,524	6,698	6,582	6,652	
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FIRST QUARTER 2017
HOURLY RECAP

	FIRST 2017	SECOND 2017	THIRD 2017	FOURTH 2017	AVG. TOTAL
CONTRIBUTIONS	\$2.132				\$2.1320
MISCELLANEOUS INCOME	\$0.001				0.0010
INTEREST PNC	\$0.003				0.0030

TOTAL INCOME	\$2.136				\$2.1360
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BENEFIT EXPENSES					
PENSION BENEFITS	\$1.063				\$1.063
DEATH BENEFITS	0.013				0.013
SUBTOTAL	\$1.076				\$1.076

OPERATING EXPENSES					
ADMINISTRATION	\$0.030				\$0.030
MISCELLANEOUS	0.035				0.035
SUBTOTAL	\$0.065				\$0.065

TOTAL EXPENSES	\$1.141				\$1.141
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TOTAL INCOME	\$2.136				\$2.136
TOTAL EXPENSES	1.141				1.141
SURPLUS (DEFICIT)	\$0.995				\$0.995

2017 CONTRIBUTIONS AND HOURS RECAP
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	FIRST 2017	SECOND 2017	THIRD 2017	FOURTH 2017	TOTAL
CONTRIBUTIONS	\$5,758,595				\$5,758,595
HOURS	2,701,464				2,701,464
TOTAL PARTICIPANTS	6,670				6,670

2016
CONTRIBUTIONS AND HOURS
RECAP

	FIRST 2016	SECOND 2016	THIRD 2016	FOURTH 2016	TOTAL
CONTRIBUTIONS	\$5,107,077	\$6,073,851	\$6,069,191	\$5,771,573	\$23,021,692
HOURS	2,597,493	2,908,516	2,889,822	2,748,739	11,144,570
TOTAL PARTICIPANTS	6,524	6,698	6,582	6,652	26,456

FIRST QUARTER 2017 DELINQUENT EMPLOYERS
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EMPLOYER	CONTRIBUTION MONTH	FIRST LETTER SENT	REFERRED TO COUNSEL
NONE TO REPORT			

HERE 25 PENSION FUND

Balance Sheet

March 31, 2017

ASSETS

Current Assets

UNITED BANK BENEFIT ACC	\$	899,608.51
PREPAID INSURANCE		4,242.60
TEMPORARY ASSET		<u>438,602.00</u>

Total Current Assets

1,342,453.11

Other Assets

PNC GOVT MONEY MARKET FUND	9,912,518.17
STIF MSD&T 3338209	2.52
BUILDING INVESTMENT TRUST	12,512,027.11
HOUSING INVESTMENT TRUST	4,010,920.39
PIMCO FDS	2.84
MV APPR PIMCO FDS	(0.14)
VANGUARD VIPIX	7,683,923.14
MV APPR VANGUARD VIPIX	(434,610.21)
SHMDX STONE HARBOR	4,412,871.95
SHMDX STONE HARBOR MARKET VALU	(90,014.60)
SSGA S&P GLOBAL LARGE MID CAP	5,500,000.00
SSGA S&P GLOBAL LARGE CAP MV	249.12
SKY HARBOR CAP MGMT	3,355,511.00
SKY HARBOR CAP MGMT MV	(106,801.00)
SKY HARBOR CAP MGMT MONEY MKT	52.28
VANGUARD VICBX	6,870,555.87
VANGUARD VICBX MKT VALUE	(154,384.55)
LOOMIS SAYLES (LSFYX)	6,606,698.67
LOOMIS SAYLES MV (LSFYX)	(199,938.74)
VANGUARD (VGRSX)	2,436,550.00
VANGUARD MV (VGRSX)	505,662.41
REALITY ASSOC FUND	2,025,651.02
REALITY ASSOC FUND MV	180,470.00
RIDGEMONT EQUITY PARTNERS	843,217.04
RIDGEMONT EQUITY PARTNERS MV	430,623.49
VANGUARD VTMGX	3,674,618.80
VANGUARD VTMGX MV	381,459.38
VANGUARD BD INDEX VDBTIX	33,286,871.94
VANGUARD BD INDEX FV MV VDBTIX	(650,973.79)
DRA GROWTH AND INCOME #31	2,111,086.26
DRA GROWTH AND INCOME MV #31	243,705.74
AFL-CIO	29,731,224.02
MV APR AFL-CIO	5,201,948.21
STATE STREET EM MARKETS	6,520,430.07
STATE STREET EM MARKETS MV	(109,938.36)
VANGUARD S/T VTSPX	7,156,731.23
VANGUARD S/T VTSPX MKT VALUE	11,944.93
ARTISAN GLOBAL VALUE -INS	7,227,000.00
ARTISAN GLOBAL VALUE -INS MV	259,763.80
STRATEGIC INVESTORS FUND VIII,	239,816.00

FIRST EAGLE GLOBAL FUND CLASS	7,227,000.00	
FIRST EAGLE GLOBAL CLASS 1 MV	154,093.82	
FIRST EAGLE FUND CLASS 1	4,940,000.00	
FIRST EAGLE FUND CLASS 1 MV	(121,362.37)	
ULLICO PREFERRED 8%	1,947,577.52	
CORPORATE STOCK VALUATION	(816,471.32)	
MULTI. EMP TRUST	(0.01)	
ACCRUED INT. AND OTHER	<u>69,926.90</u>	
Total Other Assets		<u>174,988,210.55</u>
Total Assets		<u>\$ 176,330,663.66</u>

LIABILITIES AND CAPITAL

Current Liabilities		
ACCOUNTS PAYABLE	\$ 2,500.00	
DUE TO OTHERS	<u>(18,956,000.00)</u>	
Total Current Liabilities		(18,953,500.00)
Long-Term Liabilities	<u></u>	
Total Long-Term Liabilities		<u>0.00</u>
Total Liabilities		(18,953,500.00)
Capital		
FUND BALANCE	187,919,679.34	
Net Income	<u>7,364,484.32</u>	
Total Capital		<u>195,284,163.66</u>
Total Liabilities & Capital		<u>\$ 176,330,663.66</u>

HERE 25 PENSION FUND
Income Statement
For the Three Months Ending March 31, 2017

	Current Quarter	Year to Date
Revenues		
WASHINGTON COURT	\$ 60,264.40	\$ 60,264.40
HAY - ADAMS HOTEL	85,214.60	85,214.60
RENAISSANCE MAYFLOWER	174,182.61	174,182.61
PHOENIX PARK HOTEL	18,315.06	18,315.06
HILTON WASH. EMBASSY ROW	43,477.12	43,477.12
HARRINGTON HOTEL	16,815.76	16,815.76
WASHINGTON HILTON	254,361.28	254,361.28
HYATT REGENCY	214,556.16	214,556.16
WOODNER HOTEL	5,328.75	5,328.75
NATIONAL DEMOCRATIC	7,683.62	7,683.62
RESTAURANT ASSOC./KENNEDY CTR	48,680.46	48,680.46
BEACON HOTEL	19,923.16	19,923.16
HOLIDAY INN ON THE HILL	66,224.42	66,224.42
LEVY@VERIZON CENTER	13,700.66	13,700.66
ST. REGIS WASHINGTON	73,002.45	73,002.45
OMNI-SHOREHAM HOTEL	189,367.44	189,367.44
CAPITAL HILTON	135,175.09	135,175.09
MADISON HOTEL	47,279.00	47,279.00
CAPITOL SKYLINE HOTEL	22,302.63	22,302.63
FAIRFAX AT EMBASSY ROW	37,181.79	37,181.79
JEFFESON HOTEL	42,821.48	42,821.48
MARRIOTT WARDMAN PARK	281,905.89	281,905.89
UNITE HERE LOCAL 25	16,500.19	16,500.19
ARAMARK@VERIZON CENTER	2,898.10	2,898.10
POWERSCOURT RESTAURANT	4,139.04	4,139.04
SHERATON PREMIER@TYSON	69,198.76	69,198.76
MANDARIN ORIENTAL	132,020.87	132,020.87
EMBASSY SUITES CONV CTR	67,673.95	67,673.95
W HOTEL	105,193.31	105,193.31
HILTON MCLEAN @ TYSON CORNER	106,211.52	106,211.52
DOUBLETREE HOTEL	160,486.15	160,486.15
GAYLORD NATL. RESORT	572,848.66	572,848.66
HILTON CRYSTAL CITY @REAGAN	70,067.57	70,067.57
MARRIOTT MARQUIS	288,419.88	288,419.88
OTHER INCOME	54,696.00	54,696.00
INTEREST & DIV.	601,221.16	601,221.16
CAPITAL GAIN DIST	15,844.95	15,844.95
UNREALIZED G/L ON INV	2,105,194.03	2,105,194.03
REALIZED GAIN LOSS	4,157,217.61	4,157,217.61
HILTON EMBASSY CRYSTAL CITY	44,095.04	44,095.04
WITHDRAWAL LIABILITY ESTIMATE	3,750.00	3,750.00
Total Revenues	10,435,440.62	10,435,440.62
Gross Profit	10,435,440.62	10,435,440.62
Expenses		
PENSIONS PAID TO MEMBERS	2,901,059.60	2,901,059.60
INVESTMENT MANAGEMENT FEES	14,964.00	14,964.00

For Management Purposes Only

	Current Quarter	Year to Date
INVESTMENT CONSULTANT	16,666.66	16,666.66
ADMINISTRATOR FEES	75,000.00	75,000.00
AUDIT FEES PAYROLL	6,888.26	6,888.26
LEGAL FEE	5,875.00	5,875.00
INSURANCE AND BONDING	47,839.65	47,839.65
IFEBP	995.00	995.00
BANK FEE	1,360.83	1,360.83
PRINTING, POSTAGE & OFFICE	307.30	307.30
Total Expenses	3,070,956.30	3,070,956.30
Net Income	\$ 7,364,484.32	\$ 7,364,484.32